

| Indicator   | Cont           | NrCrt     | Consolidat Estimat 2024 | Consolidat BVC 2025 | T1 estimat BVC 2025 | T2 estimat BVC 2025 | T3 estimat BVC 2025 | T4 estimat BVC 2025 |
|---|----------------|-----------|-------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| <b>VENITURI TOTALE</b>                                      | <b>VT</b>      | <b>1</b>  | 65,200,987              | 54,281,521          | 10,856,304          | 14,927,418          | 14,927,418          | 13,570,380          |
| <b>VENITURI DIN EXPLOATARE</b>                              | <b>VE</b>      | <b>2</b>  | 64,527,357              | 53,407,258          | 10,681,452          | 14,686,996          | 14,686,996          | 13,351,814          |
| <b>a) Venituri din activitatea de baza</b>                  | <b>VAB</b>     | <b>3</b>  | 49,144,809              | 38,478,900          | 7,695,780           | 10,581,698          | 10,581,698          | 9,619,725           |
| Venituri din exploatarea spatiilor                          | 706.01         | 4         | 6,129,407               | 6,361,646           | 1,272,329           | 1,749,453           | 1,749,453           | 1,590,412           |
| Inchiriere spatii HPE                                       | 706.01         | 5         | 0                       | 3,229,005           | 645,801             | 887,976             | 887,976             | 807,251             |
| Inchiriere spatii HPP                                       | 706.01         | 6         | 0                       | 1,808,081           | 361,616             | 497,222             | 497,222             | 452,020             |
| Inchiriere magazii si teren                                 | 706.01         | 7         | 0                       | 405,421             | 81,084              | 111,491             | 111,491             | 101,355             |
| Inchiriere locuri de parcare                                | 706.01         | 8         | 0                       | 799,139             | 159,828             | 219,763             | 219,763             | 199,785             |
| Venituri din inchiriere spatii antene                       | 706.01         | 17        | 0                       | 120,000             | 24,000              | 33,000              | 33,000              | 30,000              |
| Vanzare produse finite                                      | 701            | 9         | 10,310,875              | 12,566,352          | 2,513,270           | 3,455,747           | 3,455,747           | 3,141,588           |
| Vanzare produse reziduale                                   | 703            | 10        | 21,881                  | 54,000              | 10,800              | 14,850              | 14,850              | 13,500              |
| Vanzare de marfuri  | 707            | 19        | 380,000                 | 447,902             | 89,580              | 123,173             | 123,173             | 111,976             |
| Productia stocata   | 711            | 12        | 86,948                  | 25,000              | 5,000               | 6,875               | 6,875               | 6,250               |
| Venituri din cazare   |                |           | 16,211,830              | 10,540,000          | 2,108,000           | 2,898,500           | 2,898,500           | 2,635,000           |
| Venituri din alimentatie publica                            |                |           | 15,515,969              | 8,060,000           | 1,612,000           | 2,216,500           | 2,216,500           | 2,015,000           |
| Venituri din alte activitati horeca                         |                |           | 487,899                 | 424,000             | 84,800              | 116,600             | 116,600             | 106,000             |
| <b>b) Venituri din alte activitati</b>                      | <b>VAA</b>     | <b>13</b> | 14,731,916              | 14,648,232          | 2,929,646           | 4,028,264           | 4,028,264           | 3,662,058           |
| Taxa Administrare   | 706.02         | 14        | 858,000                 | 907,308             | 181,462             | 249,510             | 249,510             | 226,827             |
| Lucrari si servicii   | 704            | 11        | 67,244                  | 42,700              | 8,540               | 11,743              | 11,743              | 10,675              |
| Venituri din servicii salubritate                           | 706.02         | 16        | 100,000                 | 120,000             | 24,000              | 33,000              | 33,000              | 30,000              |
| Venituri din refacturari utilitati                          | 706.02         | 18        | 13,706,672              | 13,578,224          | 2,715,645           | 3,734,012           | 3,734,012           | 3,394,556           |
| <b>c) Venituri din subventii de exploatare</b>              | <b>741</b>     | <b>20</b> | 650,632                 | 280,125             | 56,025              | 77,034              | 77,034              | 70,031              |
| <b>ALTE VENITURI DIN EXPLOATARE</b>                         | <b>AVE</b>     | <b>21</b> | 0                       | 0                   | 0                   | 0                   | 0                   | 0                   |
| din vanzarea imobilizarilor si din alte operatii de capital | 7583           | 22        | 0                       | 0                   | 0                   | 0                   | 0                   | 0                   |
| alte venituri din exploatare si provizioane                 | 7588-781       | 23        | 0                       | 0                   | 0                   | 0                   | 0                   | 0                   |
| <b>VENITURI FINANCIARE</b>                                  |                | <b>24</b> | 673,630                 | 874,263             | 174,853             | 240,422             | 240,422             | 218,566             |
| <b>CHELTUIELI TOTALE</b>                                    |                | <b>25</b> | 61,099,310              | 49,265,428          | 9,853,086           | 13,547,993          | 13,547,993          | 12,316,357          |
| <b>CHELTUIELI DE EXPLOATARE</b>                             | <b>CE</b>      | <b>26</b> | 60,811,984              | 49,207,428          | 9,841,486           | 13,532,043          | 13,532,043          | 12,301,857          |
| <b>a) Cheltuieli materiale</b>                              | <b>CM</b>      | <b>27</b> | 5,002,718               | 3,793,547           | 758,709             | 1,043,225           | 1,043,225           | 948,387             |
| Consumabile   | 6028           | 28        | 1,139,569               | 664,382             | 132,876             | 182,705             | 182,705             | 166,095             |
| Combustibil   | 6022           | 29        | 0                       | 39,867              | 7,973               | 10,963              | 10,963              | 9,967               |
| Materii prime   | 601            | 30        | 2,641,943               | 2,405,635           | 481,127             | 661,550             | 661,550             | 601,409             |
| Materiale consumabile                                       | 602+608        | 31        | 260,000                 | 297,858             | 59,572              | 81,911              | 81,911              | 74,465              |
| Materiale de natura obiectelor de inventar                  | 603            | 32        | 961,206                 | 385,805             | 77,161              | 106,096             | 106,096             | 96,451              |
|   |                |           | 0                       | 0                   | 0                   | 0                   | 0                   | 0                   |
| <b>b) Cheltuieli privind marfurile</b>                      | <b>607-609</b> | <b>33</b> | 4,040,244               | 2,339,067           | 467,813             | 643,243             | 643,243             | 584,767             |

|   |                  |           |            |            |           |           |           |           |
|---|------------------|-----------|------------|------------|-----------|-----------|-----------|-----------|
| <b>c) Cheltuieli transport si servicii vamale</b>       | <b>624</b>       | <b>34</b> | 0          | 39,014     | 7,803     | 10,729    | 10,729    | 9,753     |
| <b>d) Cheltuieli cu energia electrica, apa, gazele</b>  | <b>605</b>       | <b>35</b> | 16,718,611 | 14,135,391 | 2,827,078 | 3,887,232 | 3,887,232 | 3,533,848 |
| <b>e) Cheltuieli cu serviciile executate de terti</b>   | <b>612+62</b>    | <b>37</b> | 6,587,934  | 4,459,883  | 891,977   | 1,226,468 | 1,226,468 | 1,114,971 |
| <b>f) Cheltuieli cu personalul</b>                      | <b>CP</b>        | <b>38</b> | 21,071,815 | 18,815,980 | 3,763,196 | 5,174,395 | 5,174,395 | 4,703,995 |
| salarii brute si asimilate                              | 641              | 39        | 17,705,794 | 15,690,436 | 3,138,087 | 4,314,870 | 4,314,870 | 3,922,609 |
| remuneratie CA  | 621              | 40        | 482,772    | 482,772    | 96,554    | 132,762   | 132,762   | 120,693   |
| cheltuieli cu asigurarile si protectia sociala          | 645              | 41        | 766,175    | 640,044    | 128,009   | 176,012   | 176,012   | 160,011   |
| tichete de masa   | 642              | 42        | 1,939,720  | 1,806,563  | 361,313   | 496,805   | 496,805   | 451,641   |
| alte cheltuieli cu personalul                           | 615              | 43        | 177,355    | 196,165    | 39,233    | 53,945    | 53,945    | 49,041    |
| <b>ALTE CHELTUIELI DE EXPLOATARE</b>                    |                  | <b>44</b> | 7,390,662  | 5,624,546  | 1,124,909 | 1,546,750 | 1,546,750 | 1,406,137 |
| <b>a) cheltuieli de reclama publicitate</b>             | <b>623.01</b>    | <b>45</b> | 163,093    | 109,500    | 21,900    | 30,113    | 30,113    | 27,375    |
| <b>b) cheltuieli de protocol</b>                        | <b>623.02</b>    | <b>46</b> | 44,096     | 81,000     | 16,200    | 22,275    | 22,275    | 20,250    |
| <b>c) cheltuieli de sponsorizare</b>                    | <b>6582</b>      | <b>47</b> | 0          | 0          | 0         | 0         | 0         | 0         |
| <b>d) alte cheltuieli</b>                               | <b>ACHT</b>      | <b>48</b> | 2,250,395  | 1,180,959  | 236,192   | 324,764   | 324,764   | 295,240   |
| taxe si impozite  | 635              | 49        | 1,167,682  | 702,559    | 140,512   | 193,204   | 193,204   | 175,640   |
| reparatii capitale                                      | 611              | 50        | 1,125,478  | 342,600    | 68,520    | 94,215    | 94,215    | 85,650    |
| cheltuieli active cedate, operatii de capital           | 6583             | 51        | 1,770      | 0          | 0         | 0         | 0         | 0         |
| alte cheltuieli   | 6588             | 52        | 114,224    | 135,800    | 27,160    | 37,345    | 37,345    | 33,950    |
| ajustari privind deprecierea activelor circulante       | 6814             | 53        | (158,759)  | 0          | 0         | 0         | 0         | 0         |
| <b>e) cheltuieli cu amortizarile si provizioanele</b>   | <b>6811-6812</b> | <b>54</b> | 4,924,071  | 4,250,087  | 850,017   | 1,168,774 | 1,168,774 | 1,062,522 |
| din care amortizare                                     |                  | 55        | 4,864,071  | 4,250,087  | 850,017   | 1,168,774 | 1,168,774 | 1,062,522 |
| <b>g) cheltuieli cu deplasari</b>                       | <b>625</b>       | <b>56</b> | 9,007      | 3,000      | 600       | 825       | 825       | 750       |
| <b>REPATIZARE CHELTUIELI DAG</b>                        | <b>6588.03</b>   | <b>57</b> | 0          | 0          | 0         | 0         | 0         | 0         |
| <b>CHELTUIELI FINANCIARE</b>                            |                  | <b>58</b> | 287,326    | 58,000     | 11,600    | 15,950    | 15,950    | 14,500    |
| <b>a) Cheltuieli cu serviciile bancare si asimilate</b> | <b>627</b>       | <b>63</b> | 16,260     | 0          | 0         | 0         | 0         | 0         |
| <b>b) Cheltuieli privind dobanzile</b>                  | <b>666</b>       | <b>64</b> | 63,747     | 58,000     | 11,600    | 15,950    | 15,950    | 14,500    |
| <b>c) Diferente de curs valutar</b>                     | <b>665</b>       | <b>65</b> | 207,319    | 0          | 0         | 0         | 0         | 0         |
| <b>EBIT - (Profit Operation)</b>                        |                  |           | 3,715,373  | 4,199,830  | 839,966   | 1,154,953 | 1,154,953 | 1,049,957 |
| <b>EBITDA (Profit Operational + Amortizare)</b>         |                  |           | 8,579,444  | 8,449,917  | 1,689,983 | 2,323,727 | 2,323,727 | 2,112,479 |
| <b>Profit Brut</b>                                      |                  |           | 4,101,677  | 5,016,093  | 1,003,219 | 1,379,426 | 1,379,426 | 1,254,023 |
| <b>Rezultat financiar</b>                               |                  |           | 386,304    | 816,263    | 163,253   | 224,472   | 224,472   | 204,066   |