

Proiectie BVC	Bilant CONTABIL													
	31/12/2024	2025	2026	2027	31/12/2024	2025	2026	2027	31/12/2024	2025	2026	2027		
<b>Venituri totale exploatare</b>	<b>62,219,840</b>	<b>53,407,258</b>	<b>57,548,957</b>	<b>61,883,211</b>	<b>ACTIVE</b>				<b>PASIVE</b>					
<b>Cifra de afaceri din care</b>	<b>61,832,810</b>	<b>53,102,133</b>	<b>57,396,395</b>	<b>61,726,072</b>	<b>ACTIVE Circulante:</b>				<b>Datorii Curente:</b>					
Bucuresti					Numerar si Echivalenti	11,819,573	11,819,573	11,819,573	11,819,573	Datorii furnizori	5,669,807	5,669,807	5,669,807	5,669,807
Vanzare produse finite	9,834,582	15.81%	12,566,352.20	23.53%	14,325,642	24.89%	16,044,718	25.9%	Clienti creditor	445,865	445,865	445,865	445,865	
Exploatarea spatilor	6,149,204	9.88%	7,388,954	13.84%	7,799,041	13.55%	8,256,065	13.3%	Taxe de plata	1,137,371	1,137,371	1,137,371	1,137,371	
Venituri Chiri Variabile	14,209,032	22.84%	13,578,224	25.42%	14,481,070	25.16%	15,329,661	24.8%	Salarii de plata	853,020	853,020	853,020	853,020	
Vanzare de marfuri	383,809	0.62%	447,902	0.84%	447,902	0.78%	447,902	0.7%	Dividende de plata	43,597	43,597	43,597	43,597	
Lucrari si servicii	121,528	0.20%	42,700	0.08%	42,700	0.07%	43,981	0.1%	Credite bancare pe TS	564,419	564,419	564,419	564,419	
Vanzare produse reziduale	30,261	0.05%	54,000	0.10%	54,000	0.09%	56,700	0.1%	Datorii intragrup / asociati TS	0	0	0	0	
Reduceri comerciale acordate	(25,065)				Produce in curs				<i>din care comerciale</i>	0	0	0	0	
Ploiesti					Marfuri	324,641	324,641	324,641	324,641	Alte datorii curente	16,600,624	16,600,624	16,600,624	16,600,624
Venituri din cazare	9,323,971	14.99%	10,540,000	19.74%	11,172,400	19.41%	11,842,744	19.1%	Venituri inregistrate in avans/granturi	4,874,118	4,874,118	4,874,118	4,874,118	
Venituri din alimentatie publica	6,867,999	11.04%	8,060,000	15.09%	8,624,200	14.99%	9,227,894	14.9%	<b>Total Datorii Curente</b>	<b>30,188,821</b>	<b>30,188,821</b>	<b>30,188,821</b>	<b>30,188,821</b>	
Venituri din alte activitati horeca	381,032	0.61%	424,000	0.79%	449,440	0.78%	476,406	0.8%	<b>Datorii Termen Lung:</b>					
Predeal					Produce Finite & Semifabricate	405,168	405,168	405,168	405,168	Credite bancare pe TML	0	0	0	0
Venituri din cazare	6,799,310	10.93%	0.00%	0.00%	0.0%	0.0%	0.0%	0.0%	Datorii financiare nebancaire TML	0	0	0	0	
Venituri din alimentatie publica	7,676,947	12.34%	0.00%	0.00%	0.0%	0.0%	0.0%	0.0%	Alte obligatii pe TML	0	0	0	0	
Venituri din alte activitati horeca	80,200	0.13%	0.00%	0.00%	0.0%	0.0%	0.0%	0.0%	Dividende de plata TML	0	0	0	0	
<b>Alte venituri din exploatare</b>	<b>387,030</b>	<b>0.62%</b>	<b>305,125</b>	<b>0.57%</b>	<b>152,563</b>	<b>0.27%</b>	<b>157,139</b>	<b>0.3%</b>	Datorii intragrup / asociati TML	0	0	0	0	
<b>Variatia stocurilor</b>	<b>804,341</b>	<b>1.29%</b>	<b>90,488</b>	<b>0.17%</b>	<b>97,727</b>	<b>0.17%</b>	<b>105,545</b>	<b>0.2%</b>	<i>din care comerciale</i>	0	0	0	0	
<b>Costul Bunurilor Vandute</b>	<b>24,617,309</b>	<b>39.57%</b>	<b>20,268,005</b>	<b>37.95%</b>	<b>21,108,819</b>	<b>36.68%</b>	<b>21,815,056</b>	<b>35.3%</b>	<b>Total Datorii Termen Mediu&amp;Lung:</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
Bucuresti					<b>ACTIVE IMOBILIZATE</b>				<b>Total Datorii:</b>	<b>30,188,821</b>	<b>30,188,821</b>	<b>30,188,821</b>	<b>30,188,821</b>	
Materii Prime	2,510,150	4.03%	2,295,635	4.30%	2,639,980	4.59%	2,851,179	4.6%	Capitalul Social Subscris si Varsat	36,378,219	36,378,219	36,378,219	36,378,219	
Utilitati	13,046,224	20.97%	13,135,391	24.59%	13,988,099	23.28%	13,666,061	22.1%	Capital Social Subscris si Nevarsat	0	0	0	0	
Consumabile	416,312	0.67%	457,107	0.86%	441,107	0.77%	441,107	0.7%	Rezultat an curent	3,429,208	3,429,208	3,429,208	3,429,208	
Marfuri	305,276	0.49%	358,067	0.67%	358,067	0.62%	358,067	0.6%	Rezultat retinut din anii precedenti	1,688,598	1,688,598	1,688,598	1,688,598	
Obiecte de inventar si ambalaje	138,508	0.22%	40,805	0.08%	48,966	0.09%	56,311	0.1%	Alte Fonduri	42,396,975	42,396,975	42,396,975	42,396,975	
Ploiesti					Imobilizari in curs	3,511,486	3,511,486	3,511,486	3,511,486	Rezerve din reevaluare	37,779,640	37,779,640	37,779,640	37,779,640
Materii Prime	105,831	0.17%	110,000	0.21%	114,400	0.20%	118,976	0.2%	<b>Total Capitaluri proprii</b>	<b>121,672,640</b>	<b>121,672,640</b>	<b>121,672,640</b>	<b>121,672,640</b>	
Utilitati	1,044,473	1.68%	1,000,000	1.87%	1,030,000	1.79%	1,060,900	1.7%	<b>TOTAL ACTIVE</b>	<b>151,905,495</b>	<b>151,905,495</b>	<b>151,905,495</b>	<b>151,905,495</b>	
Consumabile	517,037	0.83%	545,000	1.02%	566,800	0.98%	589,472	1.0%	<b>TOTAL PASIVE:</b>	<b>151,861,460</b>	<b>151,861,460</b>	<b>151,861,460</b>	<b>151,861,460</b>	
Obiecte de inventar si ambalaje	395,985	0.64%	345,000	0.65%	355,350	0.62%	366,011	0.6%						
Marfuri	1,655,906	2.66%	1,981,000	3.71%	2,156,050	3.75%	2,306,974	3.7%						
Predeal					Creante neincasate TML	0	0	0						
Materii Prime	0	0.00%	0.00%	0.00%	0.0%	0.0%	0.0%	0.0%						
Utilitati	1,653,169	2.66%	0.00%	0.00%	0.0%	0.0%	0.0%	0.0%						
Consumabile	379,764	0.61%	0.00%	0.00%	0.0%	0.0%	0.0%	0.0%						
Obiecte de inventar si ambalaje	484,904	0.78%	0.00%	0.00%	0.0%	0.0%	0.0%	0.0%						
Marfuri	1,963,769	3.16%	0.00%	0.00%	0.0%	0.0%	0.0%	0.0%						
<b>Chelt. cu personalul din care</b>	<b>20,489,923</b>	<b>32.93%</b>	<b>19,824,570</b>	<b>37.12%</b>	<b>21,014,044</b>	<b>36.52%</b>	<b>22,274,887</b>	<b>36.0%</b>						
Bucuresti	9,825,325	15.79%	11,287,980	21.14%	11,965,259	20.79%	12,683,174	20.5%						
Ploiesti	6,536,200	10.51%	7,528,000	14.10%	7,979,880	13.87%	8,458,461	13.7%						
Predeal	4,128,399	6.64%	0.00%	0.00%	0.0%	0.0%	0.0%	0.0%						
DAG	0.00%	0.00%	1,008,590	1.89%	1,069,105	1.86%	1,133,252	1.8%						
<b>Alte chelt. de exploatare</b>	<b>9,120,555</b>	<b>14.66%</b>	<b>4,955,253</b>	<b>9.28%</b>	<b>5,948,016</b>	<b>10.34%</b>	<b>6,245,416</b>	<b>10.1%</b>						
Bucuresti	1,037,192	1.67%	1,464,221	2.74%	2,282,432	3.97%	2,396,554	3.9%						
Ploiesti	3,837,836	6.17%	3,150,000	5.90%	3,307,500	5.75%	3,472,875	5.6%						
Predeal	4,245,526	6.82%	0.00%	0.00%	0.0%	0.0%	0.0%	0.0%						
DAG	0.00%	0.00%	341,032	0.64%	358,084	0.62%	375,988	0.6%						
<b>Cheltuieli cu amortizarea</b>	<b>4,860,415</b>	<b>7.81%</b>	<b>4,250,087</b>	<b>7.96%</b>	<b>4,420,090</b>	<b>7.68%</b>	<b>4,596,894</b>	<b>7.4%</b>						
Bucuresti	2,470,696	3.97%	3,200,087	5.99%	3,328,090	5.78%	3,461,214	5.6%						
Ploiesti	1,026,170	1.65%	1,050,000	1.97%	1,092,000	1.90%	1,135,680	1.8%						
Predeal	1,363,549	2.19%	0.00%	0.00%	0.0%	0.0%	0.0%	0.0%						
<b>Total Costul Bunurilor Vandute</b>	<b>58,283,860</b>	<b>93.67%</b>	<b>49,207,427</b>	<b>92.14%</b>	<b>51,324,137</b>	<b>89.18%</b>	<b>53,693,457</b>	<b>86.8%</b>						
<b>Profitul Brut Exploatare (EBIT)</b>	<b>3,935,979</b>	<b>6.33%</b>	<b>4,199,831</b>	<b>7.86%</b>	<b>6,224,820</b>	<b>10.82%</b>	<b>8,189,754</b>	<b>13.2%</b>						
<b>EBITDA</b>	<b>8,796,394</b>	<b>14.14%</b>	<b>8,449,918</b>	<b>15.82%</b>	<b>10,644,911</b>	<b>18.50%</b>	<b>12,786,649</b>	<b>20.7%</b>						
(Profit brut + amortizare)														
<b>Venituri financiare</b>	<b>909,001</b>	<b>1.46%</b>	<b>874,263</b>	<b>1.64%</b>	<b>874,263</b>	<b>1.52%</b>	<b>900,491</b>	<b>1.5%</b>						
<b>Alte cheltuieli financiare</b>	<b>310,871</b>	<b>0.50%</b>	<b>8,000</b>	<b>0.01%</b>	<b>8,000</b>	<b>0.01%</b>	<b>8,000</b>	<b>0.0%</b>						
<i>din care diferente de curs</i>	<i>254,545</i>	<i>0.41%</i>	<i>0</i>	<i>0.00%</i>	<i>254,545</i>	<i>0.44%</i>	<i>254,545</i>	<i>0.4%</i>						
<b>Cheltuieli cu Dobanzile</b>	<b>192,361</b>	<b>0.31%</b>	<b>50,000</b>	<b>0.09%</b>	<b>85,000</b>	<b>0.15%</b>	<b>85,000</b>	<b>0.1%</b>						
<b>Profitul Brut Exploatare + Financiar</b>	<b>4,341,748</b>	<b>6.98%</b>	<b>5,016,094</b>	<b>9.39%</b>	<b>7,006,084</b>	<b>12.17%</b>	<b>8,997,246</b>	<b>14.5%</b>						
<b>Alte Venituri (extraordinare)</b>	<b>976,665</b>	<b>1.57%</b>	<b>0</b>	<b>0.00%</b>	<b>77,477</b>	<b>0.13%</b>	<b>77,477</b>	<b>0.1%</b>						
<b>Alte cheltuieli (extraordinare)</b>	<b>687,728</b>	<b>1.11%</b>	<b>0</b>	<b>0.00%</b>	<b>687,728</b>	<b>1.20%</b>	<b>687,728</b>	<b>1.1%</b>						
<b>Profitul brut</b>	<b>4,630,685</b>	<b>7.44%</b>	<b>5,016,094</b>	<b>9.39%</b>	<b>6,395,833</b>	<b>11.11%</b>	<b>8,386,995</b>	<b>13.6%</b>						
<b>Impozitul pe Profit</b>	<b>784,436</b>	<b>1.26%</b>	<b>691,875</b>	<b>1.30%</b>	<b>882,184</b>	<b>1.53%</b>	<b>1,156,827</b>	<b>1.9%</b>						
<b>Profitul Net</b>	<b>3,846,246</b>	<b>6.18%</b>	<b>4,324,219</b>	<b>8.10%</b>	<b>5,513,649</b>	<b>9.58%</b>	<b>7,230,168</b>	<b>11.7%</b>						

Indicatori Operationali FEPER	31/12/2024	2025	2026	2027
<b>Rotatia stocurilor in zile</b>	11	13	12	11
<small>(Valoarea stocurilor/CiHa de afaceri*365)</small>				
<b>Rotatia clientilor in zile</b>	51	59	55	51
<small>(Valoarea creanțelor/CiHa de afaceri*365)</small>				
<b>Rotatie Furnizorilor in zile</b>	33	39	36	34
<small>(Valoarea furnizori/CiHa de afaceri*365)</small>				
<b>Ciclu operational in zile</b>	62	72	67	62
<small>(Rotatie clienti + Rotatie stocuri)</small>				
<b>Ciclu de cash, Conversie intrari in cash</b>	29	33	31	29
<small>(Ciclu operatiuni- Rotatie furnizori)</small>				
<b>Necesar capital de lucru</b>	1,597,978	1,597,978	1,597,978	1,597,978
<small>(Clienti+Stocuri + Furnizori-Dati. Intragrup- Clienti creditati)</small>				
<b>Fond de rulment Net</b>	(1,909,971)	(1,909,971)	(1,909,971)	(1,909,971)
<small>Active circulante - Datorii curente</small>				
<b>DCC estimarea mediei V. incasate</b>	161,377.91	147,505.92	159,434.43	171,461.31
<small>(CA-Var Creante+Var Avansuri) / 360</small>				
<b>DCE estimare medie CH. monetare</b>	148,382.19	125,042.61	129,133.21	135,223.53
<small>(Ch exploatare+ Ch financiare-Ch Amortizari) / 360</small>				
<b>CCR acoperire Ch. monetare prin V.</b>	1.09	1.18	1.23	1.27
<small>DCC / DCE</small>				

Indicatori Lichiditate	31/12/2024	2025	2026	2027
<b>Indice Lichiditate curenta</b>	0.9	0.9	0.9	0.9
<small>(Active circulante-CH Avans) / (Datorii TS - V. Avans)</small>				
<b>Indice Lichiditate rapida</b>	0.8	0.8	0.8	0.8
<small>(Active circulante-Stocuri-CH Avans) / (Datorii TS -V Avans)</small>				
<b>CAF</b>	8,706,661	8,574,306	9,933,740	11,827,062
<small>(Profit net + Chelbiel cu amortizarea)</small>				
<b>Trezorerie Neta</b>	(3,507,948)	(3,507,948)	(3,507,948)	(3,507,948)
<small>FR - NFR</small>				

Indicatori Profitabilitate	31/12/2024	2025	2026	2027
<b>Rentabilitatea Capitalunilor ROE</b>	3.16%	3.55%	4.53%	5.94%
<small>Profit Net/CPR</small>				
<b>Rentabilitatea Activelor ROA</b>	2.92%	3.28%	4.18%	5.49%
<small>Profit Net /Total Active</small>				
<b>Rotatia imobilizarilor</b>	0.6	0.5	0.5	0.6
<small>(CA/Active imobilizate)</small>				
<b>Rotatia activelor totale</b>	0.47	0.40	0.44	0.47
<small>(CA / Active Totale)</small>				